

Home Sale Timeline



PRE-LISTING

- Schedule an appointment
- Meet with Tammy L. Johnson
- Discuss the Best strategy for selling
- Formal listing presentation
- Executed sales agreement
- Property evaluation/appraisal
- Home walk-through - Design Tips
- Market Analysis completed
- Sales Price established

LISTED & ACTIVE

- Marketing Campaign Begins
- Professional Photos Taken
- Signs Installed
- Property is Submitted to Multiple Listing Service (MLS)
- Property Website Launched
- Property Brochure Delivered to home
- Email Campaigns Started
- Area Agent Email Campaign
- Open Houses - Optional

UNDER CONTRACT

- Offer(s) received
- Offer(s) negotiated
- Offer accepted
- Back-up offer(s) accepted
- Inspections & Disclosures completed
- Appraisal Completed
- Contingencies removed
- Property Closes
- Refer Friends to Tammy L. Johnson & Associates!